MULTI-MILLION POUND CONTRACT TO COMPLETE SUPER HOSPITAL

The successful outcome of a £6m Phase II contract at Nottingham Teaching Hospital means Haden Young will start work on Phase II and complete the job.

Chief Engineer Barry Price and the Builder's Director, Derek Smith, discuss the project with Managing Director Bill Martin.

DEREK HYAM'S PHILOSOPHY FOR SUCCESS

On June 30, Derek Hyam, Group Managing Director, was elected President of the HVCA — the Heating and Ventilating Contractors' Association.

Here is part of his Presidential Address, in which he calls on all engineers, and all of us in working for a prosperous company.

Perhaps the most recurrent theme amongst presidential addresses is discussion of various aspects of the question of profit — in former times the declining level — but currently very much more in its absence — worse, its negative value in face of inflation. This is a matter from the opening of this report. Its social significance is of the following order:

1. Powerlessness to control those who work in the business

It is not surprising that we are dealing with the matter of the machinery on which we depend for a business upon which we are so dependent. In a modern country, the machinery of government and the machinery of business are so closely interwoven that we cannot live without each other.

Let me make clear that I have no patience with those who sneer at the idea of Britain. I believe in Britain. I believe in the British people. I believe in the British system of government. I believe in the British way of life. I believe in the British spirit. I believe in the British tradition. I believe in the British future.

On the contrary, I believe that the British people are capable of making a success of the government of Britain. I believe that the British people are capable of making a success of the economy of Britain. I believe that the British people are capable of making a success of the society of Britain.

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December 1976

£14 million Middle East contract for the New Year

Haden International Limited

February 1977

THE FORD VALENCIA STORY

Much appreciated help was given by Carrier Engineering to seconded Ole Wagen as Installation Manager.

Ole moved to Valencia with his wife Sara and daughter Helene for the installation period and quickly established excellent relations with the German engineers. He was ably supported by Leonardo D'Alessio.

The outcome was a decision by Ford to award a £15 million contract to Dydex España for all the air conditioning. This, added to work already in hand, increased the Spanish market, thereby enhancing the company's prospects in Spain and beyond.


£10 MILLION CONTRACT WON BY NW REGION

The North West Region of Haden Young has secured a £10 million contract to work on one of the biggest and most sophisticated PVC plants in the world.

The main contractor is a British company and the overall cost of the plant will be £500 million.

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HADEN carrier NEWS

FEBRUARY 1978
No. 17

SOCIÉTÉ CARRIER WIN
£7.3m OVERSEAS CONTRACT

The export division of Société Carrier SA have won a contract worth £7.3 million from a private investor by Mr. A. Khanshott for the complete fitting out of a multi-purpose office building located in Riyadh. Completion is programmed for mid-1979.

During the past two years the company, based in Oman, glued, and Saudi Arabia, has been increasing its efforts to obtain work. This is the company's first major mechanical and electrical installation for the Saudi Hotel Services in Riyadh.

Snow Queen of Drysys King

CARRIER LIFTS CRANE CONTRACT

The Industrial Finishing Division of Carrier Engineering has secured an order worth in excess of £4,000,000 covering two paint finishing lines for Coles Cranes Ltd. The plant will be sited within a purpose-built finishing department at Coles' Sunderland factory.

109m x 37m, and within this building an area of 109m x 16m has been designated for final painting of completed cranes. The vehicles will be processed through two separate lines. One line is for large cranes, 60 to 150 ton range, and the other for medium...
H.C.M.C. BAG BARBICAN CONTRACT

HADEN CARRIER MAINTENANCE COMPANY has won the largest single site operations and maintenance contract in the City of London at the Barbican Centre for Arts and Conferences.

The creation of the Barbican Centre by the Corporation of the City of London has provided under one roof, Western Europe's largest complex of arts and conference facilities capable of housing up to 6,000 people at any one time. The Centre has major conference and concert halls, two theatres, a film theatre, meeting rooms, exhibition areas, a lending library, art gallery and a sculpture court. The Centre will also be the new home for both the famous Guildhall School of Music and Drama and the internationally renowned Royal Shakespeare Company and London Symphony Orchestra.

Fierce Competition H.C.M.C. were selected from nine competing bids as the only maintenance contractor in the Corporation's words. "with demonstrable skill and track record in the operation and maintenance of complex building services."

Follow On The credit for this major success goes to John Ellis, National Sales Manager and the London operation team who together have negotiated the project from first stage through to.

MARCH, 1983

HOLROYD JOINS HADEN GROUP

Hollroyd Food Machinery Limited and its subsidiary company, Hollroyd New Processing Equipment Limited, joined the Haden Specialist Engineering Division on 26th February, 1983. This acquisition is in line with the Group's plans for expansion in the distribution of specialist equipment.

Hollroyd's business is in the importation, distribution and servicing of new and reconditioned processing machinery. The company was founded in 1900 by Mr Fred Hollroyd, who will continue as Chairman with his son, John, as Managing Director.

Radstock
The company's sales base is at
**1982 results**

**A DETERMINED PERFORMANCE**

"In today's fiercely competitive world markets, it is only by harnessing some extra degree of effort to technical knowledge and engineering skills that a contracting business can continue to prosper. Your company is fortunate in having so many loyal, experienced and hard working employees; I am sure that shareholders will wish to join me in thanking them for their efforts."

He said the Chairman, Peter, in this issue of INSITE.

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**AUGUST 1983**

**CHINA CONTRACT FOR HADEN**

A TEAM effort involving Haden Drysys at Yardley, Birmingham, Haden King at Stevenage, and the Group Chairman of Haden plc London, has resulted in the award to Haden Drysys of a contract worth approximately £2.5 million for the design and construction management of paint finishing lines for three commercial vehicle plants in the People's Republic of China.

Final agreement on contract details was reached during a recent visit to China by a delegation of Haden Drysys engineers.

It is the culmination of discussions between Haden and China representatives which have taken place over a long period, and the contract will comprise a full dip pre-treatment plant and cathodic electrodeposition line and then drying ovens at all three vehicle plants.

In respect of mechanical handling work, the Changchun and Shoyan plants will use overhead skid conveyors, whereas the Tianjin plant will incorporate an over- head rail system.