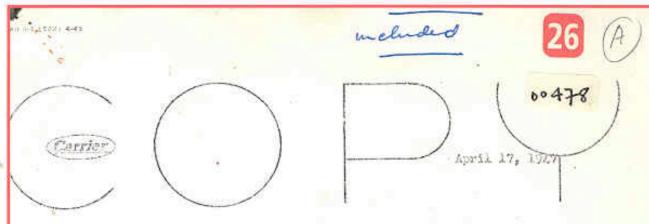
Willis Haviland Carrier Father of Air Conditioning

VOLUME-2 Carrier in the Heritage Group Collection



2.7 Connections with Germany and Japan



Pr. Albert Miein 14 B — Ead Teinach Leutenbachbof Franco Zone Chinany

Sear Dr. Klein:

I have just received your very kind peem commemorating my seventiath birthday. It is indeed a most kindly tribute to our long friendship. Also, I have read your latter to had hurpay.

In the poem, I note particularly your mention of the contribugal refrigerating machine. We must not forget the important part you , layed in this nevelopment. If you had not laid the groundwork for my visit to Germany and Switzerland in 1921, and for my garavious correspondence with Brogs-Boveri and Escher Wyse, I might not have been note to find the right manufacturer to build our first compressors in accordance with my specifications. Your introduction to the various builders, and especially to Jaeger on my first visit in 1921; eas simpst escential to the success of this development. I had previously found it impossible to get the right kind of a compressor built here in America and American manufacturers showed little or no interest. German and Exiss manufacturers, on the other hand, with the exception of Jacger, showed too much interest. Our association with Janger, which was prought about by you, was most fortunate in making our early start. They know how to make low duty centrifugal compressors cheegly in addition to their willingness and ability to puild a compressor to any specification. Our association for many years was most helpful and, I hope, profitable to them as well as to ourselves.

Incidentally, I have just received a letter from one of our can sho is visiting surope on betalf of the Covernment who have just visited the Jacger plant, which I believe is in the Russian Zono. He set Mr. Benke, the Chief Engineer, whom you probably resemble, and found that Mr. Ernst Wolf, whom we both know and liked so much, died last year. I am very sorry indeed to hear of Mr. Wolf's passing. He not only had a remarkable engineering mind but was a very fins man in every way. I wonder if there is any way that I could direct a letter to Mrs. Wolf.

Upon our return from South America in Earth, I received your letter in ruply to mine. This was the first time either Mrs. Carrier or I had ever been to South America and we found the trip most interesting. It was taken as a pleasure trip and not as a Dasiness trip although, naturally, I visited our representatives in the various cities and countries tarough which we want. It was the first traveling that I had been able to do since 1939 when I was caught on a business trip to both Africa at the reginning of the war. I managed to get buck bose on a little fatch freighter. South America second about the only place Left to go.

We visited Equator, Peru, Chile, Argentina, Bruguay, Brasil, Trinical and Puerto Rico. We salled from New York along the east coast of the United States, through the Panasa Canal and then down the west coast of Couth America. We visited the Chilean and Argentine Likes in the west and coast foothills of the Andes and crossed Argentina to Buenon Aires by train. From Mentevideo, we went by plane all the way back home. We would nove liked to have treen a best from Nio but the service has not yet mean toll organized and it was in combine. Going by air is hard work. I would never recommend it as a part of a vacation. The actual flying time, of coarse, was about, about thirty hours, but the long hops were very tiresome. We arrived back home safely and in good health.

Argentias is probably the most prosperous country in the world today. Brasil in prosperous but undergoing inflation which doesn't look too good for the future.

I remember distinctly your argument about keeping your place at Bad Teinach. You were, even in those early years before hitler, envisioning the possibility of another world war where End Teinach would be a sanctuary. You emphasized it spain when I saw you in 1933, when you felt that Hitler and his party were handing for another war. Your intuition and foresight proved excellent and I am very glad that you and your family had a clace where you could be safe and represently confortable.

Hannes is quite a young can now and is very fortunate that he was not old enough to have been obliged to have suffered the horrors of par at the front. Please ask all if he remembers the time he and I want fishing in the brook at Tainach in 1933, when he was about five years old. He fell into the brook and took off his pants and went on fishing. I persuaded him not to have them behind. As I recall it, at that time I flav from Leipzig to Stuttgert and was not by Ers. Elein. You were not at home at the time but I think you appeared later. I will always have very pleasant memories of this visit in which I was particularly impressed by the intuitioner and competence of little Braula, who was then about cleven years old. She showed reharmable maturity for her age and we had long chats in as much German as I could namage.

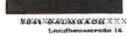
Please give my love to Hana and the girls, and my best wishes

Millio 7.

WHGarrier/hw

to Hannes.

WALTER RESER



7543 Engelsbrand - 3 -

20⁰¹ April 1976.

Replied 5

Dear Archie,

I suppose, you believe that I forgot replying your letter of 12 th of December 1975 !! I really did not forget! Nevertheless I must confess, that an aptition brief reply as a provisional reply might have given a botter impression.

Re Willis H. Carrier: I myself met him only twice, first time in 1936 during my first visit to Carrier in Newark. Studying the American technics (I had been already ö years with the LTG), Dr. Klein also wanted me to discuss with the chief our planning of air conditioning for the great assembling hall in Nuremberg for the annual Nazi Congress, a round building of about 500 feet in diameters and I think with about 30 000 seats. I had the drawings with me and showed whem to the chief, explaining what we wer planning and asking for his mind. The chief's reply, "tell that man, he is crazy" -- "who, Dr.Klein?" -- "no," he said, "Hitter," At the final end he was more interested when he saw, that we planned to centrifugates at this time "king size" to be installed later.

by next meeting with the chief was in 1950. The meeting took place in his home. He suffered from serious heart attacks, so he stayed at home. Old Stacey was with me. Entering the room we saw Carrier lying on a sofa, near the window, fully dressed. In the room there was a wonderful smell of a wonderful cigar. Whan he remized that we were not the physician he put up the hidden cigar from behind the sofa. The things which were around him at this moment were : a pencil, a piece of drawing paper and a slide rule of 20 inches length.

We did not stay very long. He was interested to hear all about Dr. Klein, the Klein's family and our company.

Sorry, dear Archie, but that's all what I can remember.

I contacted Mrs. Hirche, the eldest daughter of Dr. Klein, called Kathrin, unfortunately she was absent from Stuttgart for

a very long time and this is the reason for ma delayed: reply because I hoped to hear a little more from herabout Mr. Carrier. She was born in America, she remembers Dr. Carrier, that means, she remembers the person of Dr. Carrier but unfortunately she does not remember any details.

The contact between Dr. Klein and Dr. Carrier was a personal one. Nearly all meetings took place in the USA and I remember by Dr. Alein that they only had one meeting at Stuttgart when they travelled together to Jaeger - Leipzig.

Margaret Ingels, who wrote the book "W.H. Carrier - Father of air conditioning" collected probably everything which could be reached, so I suppose, that only people like Herman S e id might know more about Dr. Carrier.

Perhaps I could help you a little.

Best personal regards to you und all the very best to you

yours sixcorely Maller

N

P.S.: Whenever you will come to Germany, please let me know, I shall be happy to receive you and your lady, do not forget!



MATSUJIRO NAKAGAWA

Kugahara 6-9-8 CTAKU TOKYO JAPAN

December 1, 1975

Mr. J. A. E. Heard c/o Heard Pollution Services Limited Papeswood, Binfield, Nr Bracknll, Berkshire, RG12 5AD England

Dear Mr. Heard:

I have received your letter of November 15 for the first time since I met you in 1962. I am given to understand that next year, 1976 will be the Centenary of Dr. Carriers' birth and you are now writing a book to commemorate him in the more detail than the previous one. Concurrently 1976 is Bicentenary of the U.S.A. How it would be significants to mention "200 years of our nation and 100 years of Air Conditioning".

When Dr. Carrier visited Japan in October 1929 he came as a member of the Would Powers Conference representing U.S.A., the head of the mission being Dr. Sperry. In those days I was living in Osaka and no chance to meet him. As far as Inknow, however, Dr. Carrier was very enthusiastic to start air conditioning business in Japan and consulted with Dr. Sperry who had full of knowledge about this country through his business relations with Mitsui. Fortunately Mr. Shigeji Tajima, former manager of Mitsui's New York office and then Supervisor of Mitsui's N. S. Area was on the same ship as Advisor of the mission. He was one of good friends of Dr. Sperry and it was quite natural to be introduced to Dr. Carrier. Mr. Tajima took the matter up with Mr. Kanao Nanjo, Executive Managing Director of Mitsui Bussan Kaisha Ltd. After careful study Mr. Nanjo considered Air Conditioning is in the scope of business of Sanki Engineering Co, subsidiary of Mitsui Bussan and Mr. Meijiro Yasumoto, Managing Director of Sanki was recommended to Dr. Carrier.



MATSUJIRO NAKAGAWA

- 2 -

Mr. Yasumoto visited New York and the negotiation started among the working levels. Mr. Herman Seid was always helping legal matters and he is the one who knows very well in early days of the birth of Carrier Air Conditioning in Japan. Nanjo, Tajima, Yasumoto all aquaintances of Carrier now on died. Widow of Mr. Yasumoto is operating kinder garden in Ciso, near to Tokyo. I am going to see her on Amas day and shall be pleased to tell her about centenary of Dr. Carrier's birth.

I am sorry indeed that I cannot furnish you information worth while for your writing. However please believe me that Toyo Carrier is going to commemorate 50th Anniversary in 1980 and Dr. Carrier's name is living in the heart of many, many Japanese never forgetten.

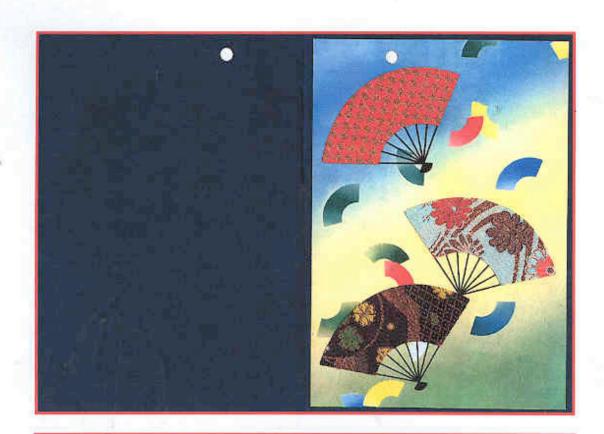
Many good wishes for the holidays and the coming year.

Sincerely yours,

Matsujiro Nakaguna

MI/an

cc: Mr. Herman Seid



I there wore for sending of the "express of the 1st Carnelle on the same of th

Season's Greetings and Best Wishes for The New Year

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with my best regards

Mr. & Mrs. Matsufire Nakagawa